

POSITION

SENIOR CONSULTANT

CORE SKILLS

- Leadership Development
- Executive and Business Coaching and Mentoring
- Strategic Story Telling
- Interpersonal and Cross-Cultural Communication
- Consultative Selling
- Influence, Persuasion and Negotiation
- Game Based Experiential Learning
- Neuro Linguistic Programming (NLP)
- Clifton Strengths Finder Coaching

QUALIFICATIONS & CERTIFICATIONS

Executive Diploma in Corporate Coaching (HKU)
Certified NLP Practitioner
Gallup Strengths Finder Coaching
Certificate in Counselling (St John's Counselling Services)

BACKGROUND

Hong Kong born and raised, I moved to New Zealand at the age of 19 and returned 'home' to HK in 1994. With a multi-cultural Eurasian background and 40 years international and local work experience I've developed the ability to engage with people at all levels of seniority; bridging cultural, language and geographic boundaries, and across a diverse range of personalities, philosophies and professions. When I'm not working, I enjoy life with my wife and family on lovely Lamma Island, walking Lily the dog, enjoying a swim at the beach and when possible, indulging my passion for fishing!

LANGUAGES

English
Cantonese (For day to day communication)



ERIC SAMPSON

SENIOR CONSULTANT

A BIT ABOUT ME

As a Coach and Corporate Training Consultant since 2008, I work with clients to enhance their effectiveness in life and at work, develop their executive presence and leadership skills, and define and achieve their longer-term goals. I regularly work with senior executives up to 'C' suite level, individually and in groups, both in Hong Kong and across Asia Pacific

MY VALUES

Respect and empathy for people and their needs are core to my client centred philosophy. Deeply understanding my clients, being flexible and sensitive while offering a fresh perspective, gives them a safe platform to grow, and develop the skills to progress and succeed.

EXAMPLE CLIENTS...

- Credit Suisse
- KPMG
- Blackstone
- Clifford Chance
- Hong Kong Exchanges