



NIGEL RAYMONT

SPECIALIST CONSULTANT

A BIT ABOUT ME

I'm an experienced and enthusiastic facilitator and professional coach with experience in working with small and large teams globally. I have enjoyed a career spanning 40 years of commercial experience with core roots in banking and finance.

MY VALUES

I'm dependable, open, and committed to connecting with people through positive and thought-provoking interactions. During my career, I have always been cognisant of the need to develop my team members, sharing core sales techniques yet also allowing individuals to find and develop their own styles.

I'VE WORKED WITH...

- HSBC
- TD Bank, Toronto
- NatWest Bank plc
- Graham Pearce & Co
- Thomas Cook Group Ltd

POSITION

SPECIALIST CONSULTANT

CORE SKILLS

- SALES TRANSFORMATION
- EXECUTIVE LEVEL COACHING
- EXECUTIVE LEVEL EFFECTIVENESS
- COMPLEX NEGOTIATION SKILLS
- BUSINESS SIMULATIONS
- LEADERSHIP DEVELOPMENT

BACKGROUND

I have worked in UK, Belgium, Thailand and Hong Kong, and have also travelled to over 40 countries in my capacity as a sales consultant and regional business head. Latterly, I have taken the opportunity to transition from a banking centricty and focus on coaching and development so retraining as a professional coach and training facilitator, which includes role play and experiential learning. In a short time, I have served over 20 coaching counterparts ranging from C-suite to young professional adults.

Additionally I provide technical treasury training to corporates and bankers. Half of my career has been spent in the Asia Pacific region, giving unique insights into cultural sensitivities and buying styles.

QUALIFICATIONS & CERTIFICATIONS

- Associate of the Chartered Institute of Bankers, London Institute of Banking and Finance
- Certified Cash Management, Association of Corporate Treasurers
- Professional Certified Coach, Institute of Executive Coaching and Leadership
- Heartstyles Life Indicator Accredited Facilitator & Coach

LANGUAGES

- English
- French (intermediate)

WILLING TO TRAVEL

Yes